

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

HP Personal Systems Group (PSG)		Range
Product Category/Family		
Desktops	% off US List Price	1% - 38%
Entry-Level Desktops: 3500	23%	
Mid-Range Desktops: 4300, 6300, , 600 G1,	26%	
High-End Desktops : 8300, 800 G1	34%	
Specialty Desktops: 4300 All-in-One (AiO), 6300 AiO, 600 G1 AiO, 8300 AiO, 800 G1 AiO	26%	
Point of Sale (POS) Systems - rp3000,rp5800	29%	
HP Blade PC Family	10%	
HP Desktop SMARTBUY Models	1%	
HP Desktop Configure-to-Order (CTO) Modules	23%	
HP Compaq Elite (CTO) Modules (High-end)	29%	
HP Desktop Options & Accessories	23%	
Texas DIR Desktop Standards: Elite 6300 desktop (select models – see below)	38%	
Texas DIR Desktop Standards: Elite 8300 desktop (select models – see below)	38%	
Workstations	% off US List Price	1% - 35%
HP Z1 All-in-OneZ220, Z420	33%	
HP Z620Z820	35%	
HP Blade Workstation Family	18%	
HP Workstation SMARTBUY Models	1%	
HP Workstation Configure-to-Order (CTO) Modules	34%	
HP Workstation Options & Accessories	28%	
HP SkyRoom Products	15%	
HP Personal Systems Group (PSG)		Range
Product Category/Family		
Thin Client	% off US List Price	1% - 20%
Thin Client Family	20%	
Mobile Thin Clients	20%	
MultiSeat Desktop Families	20%	
HP Thin Client SMARTBUY	1%	

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

HP Thin Client Configure-to-Order (CTO) Modules	20%	
HP Thin Client Options & Accessories	20%	
Notebook and Tablet PC	% off US List Price	1% - 34%
HP Mini Notebook, HP	19%	
HP Chromebook	8%	
HP Slate and HP ElitePad	21%	
HP ProBook s series	23%	
HP ProBook b series	23%	
HP Elitebook m series	32%	
HP Elitebook p series (except 2570p)	34%	
HP Elitebook w series	34%	
Specialty Notebooks (Revolve 810 G1, 2570p)	24%	
HP Notebook & Tables PC SMARTBUY	1%	
HP Notebook PC Configure-to-Order (CTO) Modules	22%	
HP Notebook Options & Accessories	23%	
Texas DIR Notebook Standards: 6570b (select models – see below)	33%	
Handhelds	% off US List Price	11% - 22%
HP IPAQ Handheld Family (21)	11%	
HP IPAQ Handheld Options & Accessories	22%	
Monitors	% off US List Price	1% - 29%
HP Business LCD & Touchscreen Monitors	14%	
HP LCD Digital Signage Displays	29%	
HP Monitor SMARTBUY	1%	
HP Monitor Options & Accessories	21%	
HP Personal Systems Group (PSG)		Range
Product Category/Family		
Care Pack Services	% off US List Price	24%
HP Fixed Care Pack Services (PSG Products)	24%	
Personal Systems Customization Services	% off US List Price	20% - 30%
Personal Systems HW Customization	20%	
Personal Systems Image Management	20%	
Altiris Training & Services	20%	
Altiris Suites & Solutions	30%	

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

Software – Altiris Server EDU	30%	
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HP Imaging & Printing Group (IPG)		Range
Product Category/Family		
Printers	% off US List Price	27% - 36%
Personal Color Laser Printer Family (LY/SB)	29%	
High Volume Color Laser Printer Family (AK)	29%	
Laser Multifunction Printer (C5)	28%	
Color Laser Multifunction Printer Family (ST)	28%	
Color All-in-One Laser Printer Family (K5)	29%	
Color Inkjet Printer Family (DL)	27%	
Inkjet All-in-one Family – Productivity (DU)	27%	
Inkjet All-in-one Family – Photo (5M)	27%	
Inkjet All-in-one Family – Entry Photo (2N)	27%	
Inkjet Document & Photo Family (83)	27%	
Office Color Inkjet Printer Family (7T)	27%	
Wide Format Printer Family (30)	25%	
Office Black & White Laser Printer Family (PQ/8A)	29%	
Laserjet Pro Mono MFP (4L)	29%	
Personal Black & White Laser Printer Family (2B)	27%	
Office Laser Multifunction Printer Family (MA/T2/2Q)	29%	
Select Printers Models (See Below)	36%	
Scanners	% off US List Price	29% - 31%
Scanners Family (4X)	29%	
Select Scanner Models (See Below)	31%	
Supplies	% off US List Price	25% - 38%
Laser Jet Supplies Family (5T)	38%	
InkJet Supplies Family (1N)	25%	
InkJet Media Supplies Family (AU)	27%	
Printer Options & Accessories	% off US List Price	27% - 36%
Photo Printing & Accessories (C2)	27%	
LaserJet Paper Handling Accessories (MC)	28%	
LaserJet Networking & Accessories (6A)	29%	
Misc Printer Accessories (2A)	27%	
Imaging & Printing Software Solutions	% off US List Price	15% - 35%
Exstream & Output Software and Support (EX)	35%	
Cloud Print License (3U)	15%	

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

HP Imaging & Printing Group (IPG)		Range
Product Category/Family		
Technology Solutions & Partners (2D)	15%	
Care Pack Services	% off US List Price	24%
HP Fixed Care Pack Services Family (R4/K4/R6)	24%	
Maintenance & Support Services	% off US List Price	0% - 7%
Solution Service, Maintenance Support (2P)	7%	
Exstream/Output Software Maintenance & Support (PR)	0%	

HP Enterprise Group (EG)		Range
Product Category/Family		
Industry Standard Servers (ISS)	% off US List Price	0% - 31%
Entry Level Servers and Options (LA) - Microserver Family	0%	
Entry Level Servers and Options (LA) - HP ProLiant ML110, ML115, ML310, ML330 Server Families	24%	
Entry Level Servers and Options (LA) - HP ProLiant DL120, DL140, DL145, DL160, DL165, DL180, DL185, DL320 Server Families	24%	
HP ProLiant SL6000 AMD Servers - CTO	24%	
Core Servers and Options (SY/SI) - HP ProLiant DL360, DL370, DL380, DL385, DL580, DL585, ML350, ML370, ML570 Server Families	31%	
Blade Servers and Options, other than Virtual Connect (MV) - HP ProLiant BL2XXc, BL4XXc, BL6XXc Blade Server Family	31%	
Blade Virtual Connect (UZ)	29%	
Blade Scalable Datacenter Infrastructure (TN)	31%	
HP ProLiant Moonshot Chassis, Cartridges and Options	27%	
HP ProLiant Volume Software (4U) - ProLiant Essentials and VMWare	31%	

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

HP Enterprise Group (EG)		Range
Product Category/Family		
Operating System and OEM Software (SI/LA) (does not include non-discountable Microsoft SKU's) - MS Windows, Linux Red Hat, Linux SuSE, Novell OS Operating Systems	12%	
Non-Discountable (SMARTBUYS; Specials; Microsoft Reseller Options Kits, CAL Packs, and Academic Licenses)	1%	
StorageWorks Division (SWD)	% off US List Price	1%-44%
Entry NAS & All in One Storage - NAS DL 100, DL 380, DL 585, ML 110, ML 310, ML 350, ML 370, NAS Accessories, All in One Storage	24%	
MSA, Scaleable File Share Hardware	24%	
Blade System Storage Switches, Commercial Switches and Switch SW, Commercial Host Bus Adapters	24%	
Tape Drives and Accessories (DDS, DAT, SDLT, Ultrium)	24%	
MSL, Disk to Disk (D2D) Tape Libraries	24%	
Virtual Arrays, DS Arrays - Ultra SCSI	24%	
Power Cords & Accessories	24%	
Storage Media Products	34%	
EVA 4100/6x00	39%	
EVA 8x00, Cabinets & Accessories, Disk Drives	39%	
EVA 4400, 6400, 8400 Hardware / Software Products	39%	
HP 4000 G2 SAN (LHN) Hardware Products	26%	
HP P4000 G2 SAN (LHN) Software Products	26%	
Clustered Gateway, WAN Accelerator	39%	
HP 3PAR Storage Solutions	39%	
Enterprise Switches - B Series, C Series, M Series, B & M Series Switch SW, Host Bus Adapters	39%	
EML, ESL and VLS Tape Libraries	39%	
XP Software - 12000, 10000, 1024/128, 512/48	44%	
XP Arrays - 12000, 10000, 1024/128	44%	
XP Array Upgrades - 12000, 10000, 1024/128, 512/48/256	44%	

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

HP Enterprise Group (EG)		Range
Product Category/Family		
XP 20000/24000 Software	39%	
XP 20000/24000 Hardware	39%	
XP 20000/24000 Upgrades	39%	
Storage Mirroring, Virtual Replicator, Secure Path Workgroup Edition, Scaleable File Share	30%	
HP ExDS9100	30%	
OV SOM, Business Copy & Continuous Access EVA SW, HSG80 SW, Secure Path, OV SAM, Scaleable File Share, PolyServe	30%	
SWD SMARTBUYS	1%	
ISS & SWD Shared Options	% off US List Price	24% - 31%
Selected HP Rack & Power - Related Products - HP G2 Universal Rack Products; HP R3000 / R5500 Rack UPS Products	31%	
Selected HP Infiniband Products	24%	
Selected MSA Products - Selected MSA 20, 30, 500 Products	24%	
Selected MSA Related Options - Selected MSA 20, 30, 500 Options	24%	
Business Critical Servers (BCS) ¹		
HP Entry Level Servers -- Integrity Products & Cross Entry Level Integrity Accessories	% off US List Price	24%-34%
rx16x0 & Integrity Entry Level Accessories - rx1620 Family, CPU, Rack, Memory, Disks	24%	
rx26x0 / rx36x0 & Related Accessories - rx2600, rx2620, rx2660 & rx3600 servers, CPU, I/O Pwrsply, Rack, Memory	24%	
rx46x0 / rx66x0 & Related Accessories - rx4640 & rx6600 servers, CPU, I/O, Rack Kits, Memory	30%	
Telco Blades Servers, Cables, Power, Rack, CPU, Disks, Memory	24%	
rx2800 servers, CPU, I/O, Rack Kits, Memory	34%	
HP Entry Level Servers -- PA Products & Cross Entry Level PA Accessories	% off US List Price	39%
rp34x0 & PA Entry Level Accessories - HP 9000 Server - rp3440, rp3410, Memory, Disk, CPU	39%	

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

HP Enterprise Group (EG)		Range
Product Category/Family		
rp44x0 & Related Accessories - HP 9000 Server - rp4440, rp4410, Memory, CPU	39%	
HP Cell Based Mid Range Servers -- Integrity Products & Cross Mid Range Integrity Accessories	% off US List Price	44%-49%
rx76x0 & Integrity Mid Range Accessories - rx7620, rx7640 Servers, midrange Integrity CPU, Rmkt	44%	
rx86x0 & Related Accessories - rx8620, rx8640 Servers, midrange Integrity CPU, Rmkt	44%	
Mid Range IA iCAP & Related Accessories - rx7620, rx7640, rx8620, rx8640 iCAP	48%	
SuperDome2 and Accessories	49%	
HP Cell Based Mid Range Servers - PA Products & Cross Mid Range PA Accessories	% off US List Price	44%
rp7420 & PA Mid Range Accessories - HP 9000 Server, rp7420 , rp7440 server, midrange PA CPU, Rmkt	44%	
rp8420 & Related Accessories - HP9000 Server, rp8420, rp8440 servers, midrange PA CPU, Rmkt	44%	
Mid Range PA iCAP & Related Accessories - rp7420, rp7440, rp8420, rp8440 iCAP	44%	
Legacy rp74xx / 84xx & Related Accessories (Upgrades & Re-marketed Products only) - Legacy rp74xx / 84xx & Related Accessories (Upgrades & Re-marketed Products Only)	44%	
HP Cell Based High End Servers & Cross High End PA & IA Accessories	% off US List Price	64%-69%
PA Superdome - PA RISC Superdome Accessories and CPU, Rmkt	69%	
IA Superdome & Cross PA / IA Superdome Accessories - Integrity Superdome Servers - Accessories: Misc, Power, Rack. Options: Chassis/Cabinet, CPU, Memory	69%	
Superdome iCAP & Related Accessories - Superdome iCAP and Accessories	64%	

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

HP Enterprise Group (EG)		Range
Product Category/Family		
HP Server Operating Environments & Layered Software	% off US List Price	34%-47%
HP 9000 HP-UX PA Operating Environment - HP-UX OS running on HP 9000 and PA servers	47%	
Integrity HP-UX / OVMS Operating - HP-UX & OpenVMS running on Integrity servers	43%	
Environment - Software applications running on HP-UX OS	47%	
HP-UX Layered Software - Linux & Windows OS, Linux & Windows Layered Products	47%	
Linux & Windows Operating Environment - Software applications running on OVMS OS	36%	
OVMS Layered Software	34%	
HP Per Socket Server Based Operating Licences	% off US List Price	39%-49%
HP Per Socket 2 and 4 Socket Tier Licenses	39%	
HP Per Socket 8 Socket Sized Server Licenses	47%	
HP Per Socket 16 & 32 Socket Sized Licenses	49%	
HP Cross Integrity / PA Accessory Products	% off US List Price	39%-49%
Miscellaneous Options & Accessory Products - PA & IA Accessories used cross servers lines - Hi/Hi	49%	
High - PA & IA Accessories used cross servers lines - Lo/Lo	39%	
HP IA Blade Servers & Accessories	% off US List Price	34%
BL60p & Related Accessories - Blade P Class Integrity Servers and Accessories	34%	
BL860c, BL460c & Related Accessories - Blade C Class BL860c Integrity Servers, OE running on BL860c, BL460C, and Accessories	34%	
BL870c & Related Accessories - Blade C Class BL870c Integrity Servers and Accessories	34%	
Blade 890 i2 Servers	34%	
Blade i2 Family Accessories	34%	
HP ProLiant DL785/980 Series	% off US List Price	31%
ProLiant DL785 Server Family	31%	
ProLiant DL980 Server Family	31%	

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

HP Enterprise Group (EG)		Range
Product Category/Family		
HP Opencall Software	% off US List Price	34%
HP Opencall Products	34%	
HP Care Pack ENHANCED Services ¹	% off US List Price	24%
Mission Critical & Proactive Environmental Support: Server & Storage-related Deployment Services	24%	
Technical Services (Assessments & Healthcheck Services) and Server Deployment Services: Data Security Assessment Services; Factory Express, CPU/Memory Installs, etc.	24%	
Basic Installation/Start-up Services HW only Installations, 32 to 64 upgrades, etc.	24%	
Specialized Services, Peripherals; Non-Discountable Services DVD Media; Manuals; Onsite OpenView Specialist Days, etc.	24%	
¹ Note for BCS Product: Product Attached Care Pack Services are services that are purchased at the time the product is purchased. Product Attached Support Care Packs are different than Care Packs ENHANCED Services.		
HP Software and Support (HPS&S)	% off US List Price	20% - 30%
HP Enterprise Software Licenses (BTO and IM)	30%	
HP Enterprise Software Support (1 st Year)	20%	
Autonomy - Promote (HP Company) – Software Licenses	30%	
Autonomy – Promote (HP Company) - Support	20%	
HP Vertica Analytics Systems and Software	% off US List Price	30%
HP Vertica V2400 Analytics Systems	30%	
HP Vertica Analytics Software	30%	
HP ProCurve/Networking Products	% off US List Price	24%-38%
HP ProCurve/Networking Products (6H, I5, I6, I7)	38%	
HP Care Pack Services for ProCurve/Networking Products	24%	
Information Technology Security (ITS) Products and Support	% off US List Price	20% - 34%
Fortify Term & Perpetual SW licenses (PL18)	34%	
ArcSight Term & Perpetual SW licenses (PL49)	34%	

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

HP Enterprise Group (EG)		Range
Product Category/Family		
ArcSight Appliance (pre-loaded/pre-configured software on industry-standard servers: PL59)	34%	
Tipping Point Hardware and Software (PLI8)	34%	
Fortify Support / Education (PL28)	20%	
ArcSight Support / Education (PL69)	20%	
Tipping Point Support / Education (I9)	20%	
Care Pack Services (Enterprise Group)	% off US List Price	24%
HP Care Pack Services	24%	
Hardware and Software Maintenance	% off US List Price	13% - 56%
Intel-based (or equivalent) Hardware Maintenance	56%	
VAX Server Maintenance	56%	
Printer Maintenance	56%	
Business Critical Server Maintenance	26%	
Storage Maintenance	26%	
Software Maintenance	13%	
Multi-Vendor Hardware Maintenance	13%	
Networking Hardware Maintenance	18%	
Additional Aggregate Pre-Pay Discounts ²	% off US List Price	4%-9%
1 Year	4%	
2 Year	6%	
3 Year	9%	
² The Pre-Pay Period Discounts will be pro-rated for hardware or software added during an existing Service Agreement term.		
Other Service Discounts	% off US List Price	10%-17%
Education services	17%	
Technical per-event services	17%	
Integration services	10%	

**Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013**

HP THIRD-PARTY SOLUTIONS (3PS)		
15% Off HP US List Price		
Miscellaneous		
3D Labs	3Dconnexion	
“A”		
ABIT Computer	ALK Technologies	APG Cash Drawer
Absolute	Altec Lansing	Apricorn
ACP-EP Memory	Altiris	Ascend Communications
Adaptec	Aluratek	Asus
Addlogix	Alvarion	ATI Technologies
Adobe	AmbiCom	Atomic Learning
ADS	Anthro Corporation	Attachmate
Advanced Merchant So	Anycom	Audiovox
Ai Squared	AOpen America	AVerMedia
Alacritech	APC	Avocent
Alera Technologies	Apex	AXXON
		Axxon Computer
“B”		
Barco	Belkin	BlueCoat Systems
Battery Technology	Best Data Products	Brooktrout
Behringer	BFG Technologies	BUSlink
“C”		
Cables-To-Go	Colorgraphic	Creative Labs
Case Logic	Computer Associates	Crucial
CaseAce Products	Connectix	Crucial Memory
Cherry Keyboards	Connector Resources	CRU-DataPort
Cingular Wireless	Contour Design	Cybernetics
CMS Products	Corel	Cybex
Coby	Count Me In	Cyclone Products
CODi	Coyote Point Systems	
“D”		
Datalink, Corp.	Designer Appliances	Diskeeper Corporation
Datamation Systems	Diamond Multimedia	Double Take
Dazzle Multimedia	Digi	DyKnow
Denali Advanced Integration	Digital	DYMO
“E”		
ECOPY INC	Elo TouchSystems	Ergotron
EDGE Tech	Enfora	EVGA
Egan TeamBoard	Equinox	Exabyte
Ego Systems	Ergonomic Concepts	Extended Systems

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

HP THIRD-PARTY SOLUTIONS (3PS)		
15% Off HP US List Price		
eInstruction		
"F"		
F5 Networks	Flo Healthcare	FrogPad
FingerWorks	Focus Enhancements	Frontrange
"G"		
Garmin	GETAC	Goldmine
General Dynamics Itronix	Global Wireless Data	Goldtouch
"H"		
Hammer Storage	Harman Multimedia	Howard Medical
Handango	Hauppauge	HP GPS Singapore
Handmark	Honeywell Metrologic	Humanscale
"I"		
I.R.I.S.	iGo	Initial Technology
I/OMagic	Imation	Innovation First
Ideazon	Industrial Electronic Engineers	Interlink Electronics
Identix	InfoCase	Intuit
		I-Rocks USA
"J"		
JASC Software		
"K"		
Kanguru Solutions	Kingston	Koss
Key Tronic	Klipsch	Kworld
Keybowl		
"L"		
Landware	Liant Software	Linkspoint
Laplink	LifeView	Lite-On IT
Lapworks, Inc.	Lifeview, Inc.	Logitech
Lenovo US	Lind Electronics	LSI Logic
Level 9	Lindo Systems	LTB & Hamilton Electronics
"M"		
Mach Speed Technologies	Man & Machine	Micron
Macromedia	Margi Systems	Mintek Digital
Macsense Connectivity	MASS Multiples	Motion Computing
Madge	Matias Products	M-S Cash Drawer
Magellan Navigation	Maxell	MSI Computer / NVIDIA
Magma	Maxtor	MultiTech Systems
Magnavox	McAfee	Mettler-Toledo
MagTek	Memorex	

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

HP THIRD-PARTY SOLUTIONS (3PS)		
15% Off HP US List Price		
“N”		
Navman	Newton Peripherals	Norazza
NDS Surgical Imaging	Noble Locks	Norcent Technology
Neat Company	Noble Security	Nuance
“O”		
OnClick	Orion America	OtterBox
Optiarc		
“P”		
Pantone	Plasmon	Preh Electronics
Partner Tech USA	PNY	Promise Technology
PC Distributing	Pocket Real Estate	Proscan
PDI Communication Systems	Port	Protect Computer Products
Peerless Industries	PowerFile	Proview
Planar	PQI	Proview Monitors
Planon System Solutions	Praim	Proxim / ORiNOCO
		Pyle Audio
“Q”		
QLogic	Quadrox	
“R”		
Radian	Riverbed Technologies	Rocstor
Red Hat Software	Riverdeep	Rutishauser
Rhinoskin	Riverside Technologies	
“S”		
Sakar	Siemens	SOYO Group
Samsonite	SIIG	StarTech
Samsung	SimpleTech	Stay Online
SanDisk	Skinit	SteelEye Technology
Scan Source	SmartDisk	StorCase Technology, Inc.
ScanSoft	SmartSound	Sweeney Fabrication
Seagate	Socket Communications	Sylvania
SEAL	Software Services	Symantec
Seal Graphics	Southern Software	Syntax-Brilliant
Semtek		
“T”		
TallyGenicom	Texas Memory Systems	Tripp Lite
Tapeware	Tidalwire	Tropos Networks
Targus	TRANE	Troy Group
TDK Systems	Travelpro	TypeHaus

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

HP THIRD-PARTY SOLUTIONS (3PS)		
15% Off HP US List Price		
TEAC	TRENDnet	
Teamboard	Trendware	
“U”		
U.S. MODULAR	Umax	US Robotics
Ulead	Unotron	
“V”		
Valence	Verdeim	VisionTek
Veo	ViewSonic	Vizio
Verbatim	Village Tronic	
“W”		
Wacom	WatchGuard Technologies	Westinghouse Digital
Wacom Technology	Western Blue Corporation (d/b/a NWN Corporation)	WiLife
Wasp Bar Code	Western Digital	Wren Associates
“X”		
Xandros	XFX	Xplore Technologies
Xantrex Technology	XGI Technology	XTend
“Y”		
Yamaha		
“Z”		
Zoom		

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

HP Enterprise Group (EG) Standard Configuration #1			
Product Number	HP ProLiant BL465c G8 Server Blade	Quantity	Price
634975-B21	HP ProLiant BL465c Gen8 Server Blade	1	\$3,922.48
660079-L21	8-Core AMD OpteronT Processor Model 6212 (2.6GHz, 115W)	1	
660079-B21	8-Core AMD OpteronT Processor Model 6212 (2.6GHz, 115W)	1	
647869-8GB	HP 8GB 2x4GB 1Rankx4 PC3U-10600R-9 - Ultra Low Voltage Memory	2	
652564-B21	HP 300GB 6G SAS 10K rpm SFF (2.5-inch) SC Enterprise 3yr Warranty Hard Drive	2	
651281-B21	HP Fibre Channel 8Gb QMH2572 Adapter	1	
684211-B21	HP Flex-10 10Gb 2P 530FLB Adapter	1	
UK065E	HP Care Pack 3-year, 4-hour, 13x5 BL4xxc Server Blade Hardware Support - electronic	1	
UE493E	HP Care Pack installation c-Class server blade - electronic	1	

HP Enterprise Group (EG) Standard Configuration #2			
Product Number	HP ProLiant DL380 G8 Server (Rack)	Quantity	Price
653200-B21	HP ProLiant DL380p Gen8 Server	1	\$4,438.16
662252-L21	Intel® Xeon® E5-2609 (2.40GHz/4-core/80W)	1	
662252-B21	Intel® Xeon® E5-2609 (2.40GHz/4-core/80W)	1	
647895-B21	HP 4GB (1x4GB) Single Rank x4 PC3-12800R (DDR3-1600) Registered CAS-11 Memory	4	
652564-B21	HP 300GB 6G SAS 10K rpm SFF (2.5-inch) SC Enterprise 3yr Warranty Hard Drive	2	
661069-B21	HP 512MB FBWC for P-Series Smart Array	1	
652232-B21	HP Slim 12.7mm SATA DVD Optical Drive	1	
684208-B21	HP Ethernet 1GbE 4-port 331FLR Adapter	1	
512327-B21	2 HP 750W Common Slot Gold Hot Plug Power Supplies	2	

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

HP Enterprise Group (EG) Standard Configuration #2			
Product Number	HP ProLiant DL380 G8 Server (Rack)	Quantity	Price
663478-B21	HP 2U SFF Gen8 Rail Kit	1	
U4544E	HP Care Pack, 3 Years, 4 Hours, 13x5, Hardware, ProLiant DL380	1	
U4554E	HP Care Pack, Install HP ProLiant DL38x	1	

HP Enterprise Group (EG) Standard Configuration #3			
Product Number	HP ProLiant DL385G8 Server (Rack)	Quantity	Price
653203-B21	HP ProLiant DL385p Gen8 Server	1	\$4,118.84
654720-L21	8-Core AMD OpteronT Processor Model 6212 (2.6GHz, 115W)	1	
654720-B21	8-Core AMD OpteronT Processor Model 6212 (2.6GHz, 115W)	1	
647895-B21	HP 4GB (1x4GB) Single Rank x4 PC3-12800R (DDR3-1600) Registered CAS-11 Memory	4	
652564-B21	HP 300GB 6G SAS 10K rpm SFF (2.5-inch) SC Enterprise 3yr Warranty Hard Drive	2	
661069-B21	HP 512MB FBWC for P-Series Smart Array	1	
652235-B21	HP Slim 12.7mm SATA DVD-RW Optical Drive	1	
684208-B21	HP Ethernet 1GbE 4-port 331FLR Adapter	1	
512327-B21	2 HP 750W Common Slot Gold Hot Plug Power Supplies	2	
663478-B21	HP 2U SFF Gen8 Rail Kit	1	
U4544E	HP Care Pack, 3 Years, 4 Hours, 13x5, Hardware, ProLiant DL380	1	
U4554E	HP Care Pack, Install HP ProLiant DL38x	1	

HP Enterprise Group (EG) Medical Archiving Solution (MAS)			
Product Number	Description	Quantity	Price
392369-001	HP MAS WAN Connectivity Kit	1	\$7,800

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

HP Enterprise Group (EG) Medical Archiving Solution (MAS)			
Product Number	Description	Quantity	Price
AG769A	HP Med Arch Sol Cabinet Conn Kit	1	\$6,600
HA110A3#9RE	HP 3y Support Plus 24 SVC (AG769A)	1	\$5,888
AJ771B	HP MAS V4.3 WAN Gigabit Connectivity Kit	1	\$4,800
HA110A3#QGU	HP 3y Support Plus 24 SVC (AJ771B)	1	\$4,852
AP733A	HP MAS V4 Admin / Gateway Node	1	\$7,740
HA110A3#1G9	HP 3y Support Plus 24 SVC (AP733A)	1	\$2,262
AP734A	HP MAS V4 GN2000 Gateway Node	1	\$6,900
HA110A3#1GG	HP 3y Support Plus 24 SVC (AP734A)	1	\$2,128
AP735A	HP MAS V4 Control Node	1	\$7,200
HA110A3#1JA	HP 3y Support Plus 24 SVC (AP735A)	1	\$2,173
AP736A	HP MAS V4 Base Storage Node 0 TB	1	\$7,320
HA110A3#1J2	HP 3y Support Plus 24 SVC (AP736A)	1	\$2,218
AP737A	HP MAS V4 SAS MDL 4 TB Capacity Kit	1	\$5,100
HA110A3#1J3	HP 3y Support Plus 24 SVC (AP737A)	1	\$988
AP738A	HP MAS V4 SAS ENT 2.25 TB Capacity Kit	1	\$4,800
HA110A3#1J4	HP 3y Support Plus 24 SVC (AP738A)	1	\$944
AP739A	HP MAS V4 Base Ctrl Storage Node 0 TB	1	\$0
AP739A#101	HP MAS V4 Ctrl Storage 4TB SAS MDL Node	1	\$14,400
HA110A3#1J7	HP 3y Support Plus 24 SVC (AP739A#101)	1	\$3,566
AP739A	HP MAS V4 Base Ctrl Storage Node 0 TB	1	\$0
AP739A#102	HP MAS V4 Ctrl Storage 8TB SAS MDL Node	1	\$18,300
HA110A3#1J8	HP 3y Support Plus 24 SVC (AP739A#102)	1	\$4,330
AP739A	HP MAS V4 Base Ctrl Storage Node 0 TB	1	\$0
AP739A#201	HP MAS V4 Ctrl Stor 3.6TB SAS ENT Node	1	\$21,000
HA110A3#1J9	HP 3y Support Plus 24 SVC (AP739A#201)	1	\$4,824
AP740A	HP MAS V4 Foundation Node 3TB	1	\$9,600
HA110A3#1G6	HP 3y Support Plus 24 SVC (AP740A)	1	\$2,622
AP742A	HP MAS V4 Console Bundle	1	\$4,800
HA110A3#1G7	HP 3y Support Plus 24 SVC (AP742A)	1	\$0

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

HP Enterprise Group (EG) Medical Archiving Solution (MAS)			
Product Number	Description	Quantity	Price
AP743A	HP MAS V4 Network Bundle	1	\$4,800
HA110A3#1G8	HP 3y Support Plus 24 SVC (AP743A)	1	\$2,159
BV923A	HP MAS V4.3 Virtualization Server	1	\$10,500
HA110A3#1SB	HP 3y Support Plus 24 SVC (BV923A)	1	\$5,851
BV925A	HP MAS V4.2 SAN Storage Node	1	\$18,000
HA110A3#1SD	HP 3y Support Plus 24 SVC (BV925A)	1	\$6,774
BV926A	HP MAS V4.2 SAN Ctrl Storage Node	1	\$23,100
HA110A3#1SE	HP 3y Support Plus 24 SVC (BV926A)	1	\$7,763
BV927A	HP MAS V4.2 Storage Expansion Shelf 0 TB	1	\$4,140
HA110A3#WVZ	HP 3y Support Plus 24 SVC (BV927A)	1	\$2,164
BV928A	HP MAS V4.2 SAS MDL 8 TB Capacity Kit	1	\$7,200
HA110A3#WVX	HP 3y Support Plus 24 SVC (BV928A)	1	\$2,164
BV929A	HP MAS V4.2 SAS ENT 3 TB Capacity Kit	1	\$6,000
HA110A3#WVY	HP 3y Support Plus 24 SVC (BV929A)	1	\$2,164
BV930B	HP MAS V4.3 SW Media	1	\$87

Texas DIR Desktop Standards: Elite 6300 Desktop			
Product Number	Description	Quantity	Price
B9C31AW#ABA	HP 6300P SFF i53570 500G 4.0G 28 PC Intel Core i5-3570, 500GB HDD 7200 SATA, DVD+/-RW, 4GB DDR3-1600(dl ch), Win 7 Pro 64-bit, No MS, 3-3-3 Warranty	1	\$732.84
B9C34AW#ABA	HP 6300P MT i53570 500G 4.0G 28 PC Intel Core i5-3570, 500GB HDD 7200 SATA, DVD+/-RW, 4GB DDR3-1600(dl ch), Win 7 Pro 64-bit, No MS, 3-3-3 Warranty	1	\$742.76

Texas DIR Desktop Standards: Elite 8300 Desktop			
Product Number	Description	Quantity	Price

**Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013**

Texas DIR Desktop Standards: Elite 8300 Desktop			
Product Number	Description	Quantity	Price
B9C43AW#ABA	HP 8300E SFF i53570 500G 4.0G 28 PC Intel Core i5-3570, 500GB HDD 7200 SATA, DVD+/-RW, 4GB PC3-10600(dl ch), Win 7 Pro 64-bit, No MS, 3-3-3 Warranty	1	\$726.64
B9C45AW#ABA	HP 8300E CMT i53570 500G 4.0G 28 PC Intel Core i5-3570, 500GB HDD 7200 SATA, DVD+/-RW, 4GB PC3-10600(dl ch), Win 7 Pro 64-bit, No MS, 3-3-3 Warranty	1	\$748.96

Texas DIR Notebook Standards: 6570b Notebook			
Product Number	Description	Quantity	Price
B5W82AW#ABA	HP ProBook 6470b i5-3320M 14 4GB/500 PC Core i5-3320M, 14.0 HD AG LED SVA, UMA, Webcam, 4GB DDR3 RAM, 500GB HDD, DVD+/-RW, 802.11a/b/g/n I2, BT, 6C Battery, FPR, LOC W7PRO64 OFFICE, 3yr Warranty	1	\$990.93
B5V81AW#ABA	HP ProBook 6570b i5-3320M 15 4GB/500 PC Core i5-3320M, 15.6 HD AG LED SVA, UMA, Webcam, 4GB DDR3 RAM, 500GB HDD, DVD+/-RW, 802.11a/b/g/n I2, BT, 6C Battery, FPR, LOC W7PRO64 OFFICE, 3yr Warranty	1	\$990.93

Texas Printers and Scanners

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

Product Number	Description	Prod Line	% off US List Price
CR652B	HP Designjet T1300ps 44-in ePrinter	30	36.0%
CR652A	HP Designjet T1300 44-in PostScript ePrinter	30	36.0%
CR651B	HP Designjet T1300 44-in ePrinter	30	36.0%
CQ653B	HP Designjet T1200HD MFP Printer	30	36.0%
CQ653C	HP Designjet T1200HD MFP Printer	30	36.0%
CR357B	HP Designjet T1500 PS 36in ePrinter	30	36.0%
E1L21B	The first multi-roll ePrinter, with Encrypted Hard Drive, for graphics to produce high-quality, long-lasting prints efficiently	30	36.0%
CN728A	HP Designjet T2300 Postscript eMFP Prntr	30	36.0%
CN728B	HP Designjet T2300 Postscript eMFP Prntr	30	36.0%
CQ893A	HP Designjet T520 36-in ePrinter	30	36.0%
CQ890A	HP Designjet T520 24-in ePrinter	30	36.0%
CR650B	HP Designjet T790ps 44-in ePrinter	30	36.0%
CR648B	HP Designjet T790ps 24-in ePrinter	30	36.0%
CR650A	HP Designjet T790 44-in PostScript ePrinter	30	36.0%
CR648A	HP Designjet T790 24-in PostScript ePrinter	30	36.0%
CQ105A	HP Designjet T7100 Printer	30	36.0%
CQ105B	HP Designjet T7100 42in Printer	30	36.0%
CR355B	HP Designjet T920 PS 36in ePrinter	30	36.0%
Q6721B	HP Designjet Z3200ps 44 inch Printer HP 73 Chromatic Red ink,12 Vivera pigmented inks,an embedded spectrophotometer and optical media advance sensor	30	36.0%
Q6720B	HP Designjet Z3200ps 24 inch Printer HP 73 Chromatic Red ink,12 Vivera pigmented inks,an embedded spectrophotometer and optical media advance sensor	30	36.0%
CQ113A	HP Designjet Z5200 44-in Photo Printer	30	36.0%
CQ111A	HP Designjet Z6200 60in Printer	30	36.0%
CQ111B	HP Designjet Z6200 60in Printer	30	36.0%
CQ109A	HP Designjet Z6200 42in Printer	30	36.0%
CQ109B	HP Designjet Z6200 42in Printer	30	36.0%
CQ514A	HP Officejet Pro 8000 Ent Printer A811a	3Y	36.0%
L2737A	HP Scanjet Pro3000 s2 Sheet-feed Scanner	4X	31.0%

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

Texas Printers and Scanners			
Product Number	Description	Prod Line	% off US List Price
L1910A	HP Scanjet 5590 Digital Flatbed Scanner 2400 dpi,48 bit color,50 page automatic duplex document feeder, transparency adapter/slides and negatives	4X	31.0%
L2700A	HP ScanjetN6310 Document Flatbed Scanner 15 ppm,2400+ dpi,ADF/flatbed, versatile scanner for all your office scanning needs	4X	31.0%
L2708A	HP Scanjet7000nx Doc Capture Workstation	4X	31.0%
L2709A	HP Scanjet 7000n Doc Capture Workstation	4X	31.0%
L2730A	45ppm/90ipm, 1 pass dplx, sheet-fed	4X	31.0%
L2717A	Net. Scanner, 60ppm/120ipm Color, 100 pg ADF	4X	31.0%
L2683A	HP ScanjetN9120 Document Flatbed Scanner	4X	31.0%
L2712A	HP Scanjet 9000 Shtfd Scanner	4X	31.0%
L2730B	HP Scanjet Et Flow 7000 s2 Shtfd Scanner	4X	31.0%
L2725A	HP Scanjet 7500 Flatbed Scanner	4X	31.0%
L2723A	HP Scanjet 3000 Sheet-feed Scanner	4X	31.0%
L2722A	HP Scanjet 1000 Mobile Shtfd Scanner	4X	31.0%
L2719A	HP DigtlSndr Flow 8500 fn1 Doc Cap Wkstn	4X	31.0%
CM752A	HP Officejet Pro 8100 Printer N811a	7T	36.0%
CM749A	HP Officejet Pro 8600 e-AiO Prntr N911a	7T	36.0%
CF399A	HP LaserJet Pro 400 M401dne; Single Function Mono Printer	8A	36.0%
CF278A	HP LaserJet Pro 400 M401dn; Single Function Mono Printer	8A	36.0%
CC495A	HP Color LaserJet Enterprise CP4525xh	AK	36.0%
CC493A	HP Color LaserJet Enterprise CP4525n	AK	36.0%
CC494A	HP Color LaserJet Enterprise CP4525dn	AK	36.0%
CC489A	HP Color LaserJet Enterprise CP4025n	AK	36.0%
CC490A	HP Color LaserJet Enterprise CP4025dn	AK	36.0%
CF082A	HP Color LaserJet Enterprise 500 Printer 551dn	AK	36.0%
CF083A	HP Color LaserJet Enterprise 500 Printer 551xh	AK	36.0%
CE708A	HP Color LaserJet Enterprise CP5525dn	AK	36.0%
Q3934A	HP Color LaserJet CP6015xh Printer	AK	36.0%

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

Texas Printers and Scanners			
Product Number	Description	Prod Line	% off US List Price
Q3933A	HP Color LaserJet CP6015x Printer	AK	36.0%
Q3932A	HP Color LaserJet CP6015dn Printer	AK	36.0%
Q3935A	HP Color LaserJet CP6015de Printer	AK	36.0%
CB415A	HP LaserJet M3035xs MFP Printer	C5	36.0%
CB414A	HP LaserJet M3035 MFP Printer	C5	36.0%
CC479A	HP LaserJet M3027x MFP Printer	C5	36.0%
CB417A	HP LaserJet M3027x MFP	C5	36.0%
CC478A	HP LaserJet M3027 MFP Printer	C5	36.0%
CB416A	HP LaserJet M3027 MFP Printer	C5	36.0%
CE738A	HP LaserJet M4555h MFP Printer	C5	36.0%
CE504A	HP LaserJet M4555fskm MFP Printer	C5	36.0%
CE503A	HP LaserJet M4555f MFP Printer	C5	36.0%
CF118A	HP LaserJet Enterprise 500 Multifunction M525c	C5	36.0%
CF117A	HP LaserJet Enterprise 500 Multifunction M525f	C5	36.0%
CF116A	HP LaserJet Enterprise 500 Multifunction M525dn	C5	36.0%
Q7831A	HP LaserJet M5035xz MFP	C5	36.0%
Q7830A	HP LaserJet M5035x MFP Printer	C5	36.0%
Q7829A	HP LaserJet M5035 MFP Printer	C5	36.0%
Q7840A	HP LaserJet M5025 MFP Printer	C5	36.0%
CF068A	HP Mono LaserJet Enterprise Multi-Function Printer	C5	36.0%
CF069A	HP Mono LaserJet Enterprise Multi-Function Printer	C5	36.0%
CF066A	HP Mono LaserJet Enterprise Multi-Function Printer	C5	36.0%
CF367A	HP Mono LaserJet Enterprise Multi-Function Printer	C5	36.0%
D7P68A	HP Mono LaserJet Enterprise Multi-Function Printer	C5	36.0%
CC395A	HP LaserJet M9050 MFP Printer	C5	36.0%
CC394A	HP LaserJet M9040 MFP Printer	C5	36.0%
CE957A	HP Color LaserJet Pro 400 Printer M451dn	LY	36.0%
D7P69A	HP Mono LaserJet Enterprise M806x+ NFC/Wireless Direct Printer	PQ	36.0%
CZ244A	HP Mono LaserJet Enterprise M806dn Printer	PQ	36.0%

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

Texas Printers and Scanners			
Product Number	Description	Prod Line	% off US List Price
CZ245A	HP Mono LaserJet Enterprise M806x+ Printer	PQ	36.0%
CE528A	HP LaserJet Enterprise P3015dn Printer	PQ	36.0%
CE526A	HP LaserJet Enterprise P3015d Printer	PQ	36.0%
CE529A	HP LaserJet Enterprise P3015x Printer	PQ	36.0%
Q7545A	HP LaserJet 5200tn Printer	PQ	36.0%
Q7546A	HP LaserJet 5200dtn Printer	PQ	36.0%
Q7543A	HP LaserJet 5200 Printer	PQ	36.0%
Q3722A	HP LaserJet 9050n Printer	PQ	36.0%
Q3723A	HP LaserJet 9050dn Printer	PQ	36.0%
Q3721A	HP LaserJet 9050 Printer	PQ	36.0%
Q7698A	HP LaserJet 9040n Printer	PQ	36.0%
Q7699A	HP LaserJet 9040dn Printer	PQ	36.0%
Q7697A	HP LaserJet 9040 Printer	PQ	36.0%
CE995A	HP LaserJet Enterprise 600 Printer M603dn	PQ	36.0%
CE996A	HP LaserJet Enterprise 600 Printer M603xh	PQ	36.0%
CE992A	HP LaserJet Enterprise 600 Printer M602dn	PQ	36.0%
CE993A	HP LaserJet Enterprise 600 Printer M602x	PQ	36.0%
CC520A	HP Color LaserJet CM3530fs Printer	ST	36.0%
CC519A	HP Color LaserJet CM3530 Printer	ST	36.0%
CC421A	HP Color LaserJet CM4540fskm MFP Printer	ST	36.0%
CC420A	HP Color LaserJet CM4540f MFP Printer	ST	36.0%
CC419A	HP Color LaserJet CM4540 MFP Printer	ST	36.0%
CD646A	HP Color LaserJet Pro Flow MFP M575c	ST	36.0%
CD645A	HP Color LaserJet Pro Flow MFP M575f	ST	36.0%
CD644A	HP Color LaserJet Pro Flow MFP M575dn	ST	36.0%
Q3939A	HP Color LaserJet CM6040f MFP Printer	ST	36.0%
CE665A	HP Color LaserJet CM6030f MFP Printer	ST	36.0%
CE664A	HP Color LaserJet CM6030 MFP Printer	ST	36.0%
CC522A	HP Color LaserJet Enterprise 700 Printer M775dn	ST	36.0%
CC524A	HP Color LaserJet Enterprise 700 Printer M775z	ST	36.0%

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

**Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013**

ADDITIONAL SECURITY SERVICES	
Service Category	Customer Discount % off MSRP
<p>Information security professional service resources from HP referred to in HP's proposal as "consultants" in response to RFO DIR-SDD-TMP-171, will be experienced in all relevant government security standards and methodologies including but not limited to federal, state, local, and other sensitive functions such as law enforcement and homeland security. The services may be provided on site (labor only) or from a remote location or security operations center which has achieved ISO 27001:2005 registration. The resources will possess appropriate professional certification(s) including but not limited to: CISSP, CISA, CEH, IAM, CCNA, CCDA, CCSA, GIAC, CAP, SSC, and CSSLP." Assistant Consultants will have 2 years minimum experience, Consultants 5 years, and Senior and Principals 10. All HP's resources in this proposal, with the exception of Assistant Consultants, will have the ability to lead engagements.</p>	
IT Security Services	
Access, Authentication and Authorization Control Services	27.63%
Contingency Planning; Operational and Disaster Recovery	37.11%
Data Handling, Integrity and Non-repudiation Services	27.63%
E-Discovery and Forensic Services	27.63%
Identity Management Services	30.87%
Incident Response and Management Services	33.40%
Network and System Monitoring and Auditing Services	33.40%
Network and System Capability and Stress Testing Services	27.63%
Network Discovery, Mapping, and Inventory services	33.40%
Physical Security	33.40%
Risk Assessment Services	37.11%
Secure Asset Configuration and Management Services	33.40%
Secure Software Development Services	33.40%
Security Governance and Advisory Services	37.11%
Security Infrastructure Design, Management and Support Services	30.87%
Security Intelligence and Alerting Services	27.63%
Security Policy Development	37.11%
Security Product Implementation and Management Services	30.87%
Security Training Services	37.11%
Software Integrity and Non-repudiation Services	33.40%
Vulnerability Assessment Services	37.11%
Virtual System/Infrastructure Design, Implementation, Management and Support Services	30.87%

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

ADDITIONAL SECURITY SERVICES	
Service Category	Customer Discount % off MSRP
Managed Security Services (MSS)	
<p>Managed and Security as a Service Pricing Pursuant DIR-SDD-TMP-171, Addendum 3, Question 18 below: Question: The categories defined in Package 97060_1, Section 2.2 are too general to support pricing of services. By their nature, services are subject to development of requirements or statements of work. Therefore pricing through MSRP or Commercial List Price typically does not apply. Please describe how services are to be bid. Answer: Vendors must determine the best way to represent service offerings and pricing in Bid Package 2 and use their own business models and industry knowledge to establish pricing. HP is providing the following examples below to describe Security as a Service (e.g. Code Reviews) and Managed Security Services (e.g. Firewall Management Services) quotes as fixed cost bids as either as a one-time cost or monthly recurring all inclusive charges as appropriate. These emerging models of security delivery leverages cost across diverse base of customers on a predictable cost basis.</p>	
Firewall Rule Changes Base (96 Simple + 10 Complex) (per Firewall per year)	15.50%
Firewall Rule Change Additional Rule Change (Emergency Change)	15.50%
Firewall Rule Change Additional Rule Change (Standard Change in Maintenance Window)	15.50%
Firewall Base Configuration (per Firewall one-time charge)	15.50%
Firewall Base Configuration (per HA Pair one-time charge)	15.50%
Firewall Management Patch and Health (Per Firewall per year)	15.50%
IP Network Discovery, Vulnerability Assessment, Manual Testing for 5% of hosts w/ Custom Report (256 hosts)	15.50%
Code Analysis w/ Custom Report (.NET) (Per 25000 Lines of Code)	15.50%
Code Analysis w/ Custom Report (C/C++) (Per 25000 Lines of Code)	15.50%
Code Analysis w/ Custom Report (COBOL) (Per 25000 Lines of Code)	15.50%
Code Analysis w/ Custom Report (Executive C) (Per 25000 Lines of Code)	15.50%
Code Analysis w/ Custom Report (Java) (Per 25000 Lines of Code)	15.50%
Code Analysis w/ Custom Report (PL1) (Per 25000 Lines of Code)	15.50%
Code Analysis w/ Custom Report (SAP/ABAP) (Per 25000 Lines of Code)	15.50%
Code Analysis w/ Custom Report (Other) (Per 25000 Lines of Code)	15.50%
Reverse Engineering w/ Custom Report (Malware) (WinTel) - Custom Packer - Non-Encrypted	15.50%
Reverse Engineering w/ Custom Report (Malware) (WinTel) - TitanMIST	15.50%
Reverse Engineering w/ Custom Report (Malware) (WinTel) - UPX	15.50%

Appendix C
to DIR Contract DIR-SDD-1364
Texas Pricing and Product Index
Dated: December 2013

ADDITIONAL SECURITY SERVICES	
Service Category	Customer Discount % off MSRP
Reverse Engineering w/ Custom Report (Malware) (WinTel) - PEID	15.50%
Reverse Engineering w/ Custom Report (Malware) (WinTel) - Custom Packer - Encrypted	15.50%
Security Independent Validation and Verification w/ Custom Report (per Product)	15.50%
Remote Database Vulnerability Assessment (Per Database Instance Virtual or Physical)	15.50%
Database Vulnerability Assessment (Custom Report)	15.50%