

## Vbrick Systems, Inc Proprietary & Confidential

Effective 11 May 2019

Product Family	Product Description	List Price	Product Code	Support Available?	Other Warranty	Agency Approvals	Compatible Server	Compatibl Server Pric
9000 H.264 Encoding	9000 & 7000 Series Rack Mount Chassis - 11 slot chassis for 7000 Series and 9000 Series blades.	\$9,895.00	8570-1000	Yes	N/A	FCC, CE		
9000 H.264 Encoding	9000 Shelf Fan Tray Assembly 8U - Replacement Fan tray for 8570-1000 Rack Mount Chassis	\$995.00	8571-1000	No	N/A	FCC, CE		
9000 H.264 Encoding	9000 Shelf Power Supply Assembly 8U - Replacement Power Supply for 8570-1000 Rack Mount Chassis	\$625.00	8572-1000	No	N/A	FCC, CE		
000 H.264 Encoding	HPS 9000 HIGH DEFINITION DECODING APPLIANCE. One channel with HDMI, YPbPr Component, SDI, or Composite video outputs.	\$5,495.00	9311-0051-000	Yes	14/71	FCC, CE		
9000 H.264 Encoding	HPS 9000 ENCODING APPLIANCE - One channel with HDMI, YPbPr Component, SDI, or Composite video inputs.	\$7,995.00	9311-1100-000	Yes		FCC, CE		
	HPS 9000 ENCODING APPLIANCE - Two channels with HDMI, YPbPr Component, SDI, or Composite video inputs.	\$11,995.00	9311-1111-000	Yes		FCC, CE		
9000 H.264 Encoding			9311-1111-000					
9000 H.264 Encoding	HPS 9000 ENCODING/DECODING APPLIANCE - One input and one output channel with HDMI, YPbPr Component, SDI, or Composite video.	\$9,995.00		Yes		FCC, CE		
9000 H.264 Encoding	HPS 9000 ENCODING APPLIANCE - Four channels with HDMI or YPbPr Component video inputs.	\$15,995.00	9311-1212-000	Yes		FCC, CE		
9000 H.264 Encoding	9000 PRESENTER - High Definition Enterprise Encoding Appliance with Presenter features (no additional license required) with Hard Drive. Two channels with audio with HDMI or YPbPr Component video inputs, and two channels with HDMI or VGA inputs.	\$11,995.00	9311-1612-100	Yes				
9000 H.264 Encoding	HPS 9000 ENCODING BLADE - Two channels with HDMI, YPbPr Component, SDI, or Composite video inputs.	\$11,995.00	9314-1111-000	Yes		FCC, CE		
9000 H.264 Encoding	HPS 9000 ENCODING BLADE - Four channels with HDMI or YPbPr Component video inputs.	\$14,995.00	9314-1212-000	Yes		FCC, CE		
DME HW/SW	Distributed Media Engine (DME) Small XPS 7530 Server - Physical server used for installing DME Model 7530 software. This is only sold in combination with DME Model	\$2,208.33	8310-0007-000	No	3 Year DELL Warranty	FCC, CE		
,	7530 software. This hardware may not be purchased separately from the software. Price does not include specified software licenses. Delivered with DELL 3 year Next Business Day On-Site Service warranty.	Ψ2,200.00	0010 0007 000		o real Deep trainant,	. 65, 62		
DME HW/SW  DME HW/SW	Distributed Media Engine (DME) Medium XPS 7550 Server - Physical server used for installing DME Model 7550 software. This is only sold in combination with DME Model 7550 software. This hardware may not be purchased separately from the software. Price does not include specified software licenses. Delivered with DELL 3 year Next Business Day On-Site Service warranty.  Distributed Media Engine (DME) Large XPS 7570 Server - Physical server used for installing DME Model 7570 software. This is only sold in combination with DME Model 7570 software. This hardware may not be purchased separately from the software. Price does not include specified software licenses. Delivered with DELL 3 year Next Business Day On-Site Service warranty.	\$9,022.73 \$12,170.45	8310-1000 8310-1001	No No	3 Year DELL Warranty  3 Year DELL Warranty	FCC, CE, IRAM, BELLIS, UL, CQC (CCC), KONCAR, TUV SUD, IECEE CB, SII, OTAN — CKT, KEBS, KUCAS, NYCE (NOM), INSM, SONCAP, NEMKO, GOST, KSA ICCP, KVALITET, NRCS, BSMI, UKRTEST, UL, STZ, ACMA (C-Tick), ICES, VCCI, SABS, KC  FCC, CE, IRAM, BELLIS, UL, CQC (CCC), KONCAR, TUV SUD, IECEE CB, SII, OTAN — CKT, KEBS, KUCAS, NYCE		
DME Subscription	DISTRIBUTED MEDIA ENGINE (DME) BPS 7530 - VM/OVA SOFTWARE ONLY - SUBSCRIPTION - ANNUAL - Provides OS, media redistribution, transformation, VOD content serving & storage. Limited to 250 Mbps live throughput and up to 25 concurrent streams. Includes Platinum Software Support. Does not include transrating capability.	\$2,590.48	7500-0285	Yes		(NOM), INSM, SONCAP, NEMKO, GOST, KSA ICCP, KVALITET, NRCS, BSMI, UKRTEST, UL, STZ, ACMA (C-Tick), ICES, VCCI, SABS, KC		
	Requires customer provided hardware.							
DME Subscription	DISTRIBUTED MEDIA ENGINE (DME) XPS 7550 - VM/OVA SOFTWARE ONLY - SUBSCRIPTION - ANNUAL - Provides OS, media redistribution, transformation, VOD content serving & storage. Limited to 500 Mbps live throughput and up to 35 concurrent streams. Includes Platinum Software Support. Includes transrating capability. Requires customer provided hardware.	\$5,180.95	7500-0286	Yes				
DME Subscription	DISTRIBUTED MEDIA ENGINE (DME) HPS 7570 - VM/OVA SOFTWARE ONLY - SUBSCRIPTION - ANNUAL - Provides OS, media redistribution, transformation, VOD content serving & storage. Limited to 3 Gbps live throughput and up to 60 concurrent streams. Includes Platinum Software Support. Includes transrating capability. Requires customer provided hardware.	\$9,714.29	7500-0287	Yes				
DME Subscription	Distributed Media Engine BPS 7530 - SW ONLY - SUBSCRIPTION - ANNUAL - (REQUIRES SERVER) - Provides OS, media redistribution, transformation, VoD content serving & storage. Limited to 250 Mbps live throughput and up to 25 concurrent streams. Does not include transrating capability. Includes Platinum Software Support. Requires Vbrick provided hardware (8310-0007).	\$2,590.48	7500-0300	Yes			8310-0007-000	\$2,208
DME Subscription	Distributed Media Engine XPS 7550 - SW ONLY - SUBSCRIPTION - ANNUAL - (REQUIRES SERVER) - Provides OS, media redistribution, transformation, VoD content serving & storage. Limited to 500 Mbps live throughput and up to 35 concurrent streams. Includes transrating capability. Includes Platinum Software Support. Requires Vbrick provided hardware (8310-1000).	\$5,180.95	7500-0301	Yes			8310-1000	\$9,022
DME Subscription	Distributed Media Engine HPS 7570 - SW ONLY - SUBSCRIPTION - ANNUAL - (REQUIRES SERVER) - Provides OS, media redistribution, transformation, VoD content serving & storage. Limited to 3 Gbps live throughput and up to 60 concurrent streams. Includes transrating capability. Includes Platinum Software Support. Requires Vbrick provided hardware (8310-1001).	\$9,714.29	7500-0302	Yes			8310-1001	\$12,17
DME Subscription	DISTRIBUTED MEDIA ENGINE 7530 to 7550 SOFTWARE ONLY UPGRADE - Annual Subscription - Upgrades the software from DME 7530 Edition (small) to DME 7550 Edition (medium). Upgraded DME licenses only valid when (a) MAC address remains the same as legacy DME or (b) upon certification that legacy DME has been retired.	\$2,590.47	7511-0286	Yes				

DME Subscription	DISTRIBUTED MEDIA ENGINE 7550 to 7570 SOFTWARE ONLY UPGRADE - Annual Subscription - Upgrades the software from DME 7550 Edition (medium) to DME 7570	\$4,533.34	7511-0287	Yes			
	Edition (large). Upgraded DME licenses only valid when (a) MAC address remains the same as legacy DME or (b) upon certification that legacy DME has been retired.						
DME Subscription	DISTRIBUTED MEDIA ENGINE 7530 to 7570 SOFTWARE ONLY UPGRADE - Annual Subscription - Upgrades the software from DME 7530 Edition (small) to DME 7570 Edition (large). Upgraded DME licenses only valid when (a) MAC address remains the same as legacy DME or (b) upon certification that legacy DME has been retired.	\$7,123.81	7512-0287	Yes			
Other Hardware	LINE CORD CONTINENTAL EUROPE - Replaces standard cable used in the US for Vbrick power supply for all Vbrick appliances.	\$35.00	8000-0011	Yes	N/A		
Other Hardware	LINE CORD UNITED KINGDOM - Replaces standard cable used in the US for Vbrick power supply for all Vbrick appliances.	\$35.00	8000-0012	Yes	N/A		
Other Hardware	POWER SUPPLY UNIVERSAL WITH USA LINECORD - Vbrick power supply and USA line cord for MPEG2, MPEG4, and Windows Media products (4000-5000-6000 series appliances).	\$80.00	8000-0015	No	N/A		
Other Hardware	LINE CORD STANDARD USA - Cable used in the US for Vbrick power supply for all Vbrick appliances.	\$35.00	8000-0016	Yes	N/A		
Other Hardware	LONG RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to two Vbrick appliances side by side or four Vbrick appliances stacked two high, with an extended area to hold power supplies and cabling. Dimensions 17"x19"x3.5"	\$145.00	8000-0125	No	N/A		
Other Hardware	SHORT RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to two Vbrick appliances side by side or four Vbrick appliances stacked two high. Typically used in high density deployments with Power Supply Rack Shelf. Note: Power Supply Rack only fits series 4000-5000-6000 appliances. Dimensions 13"x19"x3.5"	\$115.00	8000-0126	No	N/A		
Other Hardware	7000 Series Power Supply w/US Line Cord - Vbrick power supply and USA line cord for 7000 Series Encoding Appliances	\$80.00	8000-0244	No	N/A		
Other Hardware	9000 Series Power Supply w/US Line Cord - Vbrick power supply and USA line cord for 9000 Series Encoding Appliances	\$120.00	8000-0262	No			
Other Hardware	Replacement 9000 Series AVM Cable Unbalanced - for use with 9000 Series Network Video Appliances.	\$150.00	8100-0031	No			
Other Hardware	9000 SERIES BREAKOUT CABLE WITH XLR - For use with all 9000 Series Encoder and Decoder models except quad encoder and Presenter. One YPbPr Component Video, One Composite Video, and One Balanced Stereo Audio Interfaces with BNC Connectors for Video and XLR for Audio.	\$125.00	8100-0032	Yes			
Pro Services	Technical Event Services Base Subscription - Annual subscription pricing providing remote support intended for frequent events including two health checks and day-of event support. Pricing is per event (minimum 4) and any unused events expire at the end of each subscription year. Services are remote only; Travel and Expenses are not included.	\$1,250.00	PS-EVNT-BA	No	N/A		
Pro Services	Technical Event Services Premium Subscription - Annual subscription pricing intended for large, high profile events including remote pre-event health check and testing, day-of event support and post event reporting. Pricing is per event (minimum 1) and any unused events expire at the end of each subscription year. Services are remote only; Travel and Expenses are not included.	\$6,000.00	PS-EVNT-PR	No	N/A		
Pro Services	Professional Services Fixed Fee Labor - Fixed Fee pricing for Vbrick Professional Services. Travel and Expenses are not included.	\$0.00	PS-SVCS-FF	No			
Pro Services	Fixed Fee pricing for Vbrick Professional Services. This entire project value shall be invoiced upon project initiation and prepaid in advance of delivery of services, where project initiation is defined as the date upon which the project kick-off is conducted. Travel and Expenses are not included within this fixed fee and will be invoiced separately as incurred.	\$0.00	PS-SVCS-FF-PREPAID	No			
Pro Services	Premium Services Service options include quarterly operational planning, DME update service, live event services. Pricing is per year unless otherwise specifically noted in SOW. Rev monitoring/update service available for on-premises environment. Services require baseline health check unless immediately following new implementation. An SOW will accompany this order and will describe the specific services in scope.	\$0.00	PS-SVCS-PR	No	N/A		
Pro Services	Professional Services Time and Materials - Time and Materials hourly labor pricing for Vbrick Professional Services. Services will be delivered remotely or on-site, with on-site services subject to a minimum restriction of 3 contiguous days and appropriate travel budget. For on-site, a minimum of 8 hours is charged for each day.	\$300.00	PS-SVCS-TM	No			
Pro Services	Professional Services Travel Time - Per project trip charge for travel time when a project includes on site labor less than three days. This charge is waived when an on-site project trip is three days or more. Note that PS-TRAV-ACT are travel and subsistence expense charges and are not included in this price.	\$2,500.00	PS-SVCS-TT	No			
Pro Services	Professional Services Travel & Subsistence - Travel and expense costs associated with on-site Vbrick Professional Services (Professional Services labor rate not included). The actual costs for expenses will be invoiced after the travel and associated costs have been incurred under the terms of the Statement of Work (SOW). Vbrick travel and expenses policy applies unless customer travel policy agreed in SOW or Master Agreement. Quantity is for budgetary purposes only.	\$0.00	PS-TRAV-ACT	No			
Renewal	VBCARE Technical Support Service - Gold Plus Renewal Coverage - Vbrick's Technical Support Service offering provides Hardware Warranty (Standard RMA), Software Updates (Minor releases and patches), and Product Support in conjunction with Vbrick channel partners. One year of Gold Plus Service was included in the purchase price of Vbrick hardware products. Full details of the program are available at: www.vbrick.com/support.	\$0.00	RWVBCARE-GOLDPLUS	No			
Renewal	VBCARE TECHNICAL SUPPORT SERVICE - PLATINUM COVERAGE - Vbrick's VBCARE Platinum Technical Support Service offering provides Help Desk Support (phone, email, support portal) during business hours and phone support during non-business hours, access to self-service support portal (Case submission, Knowledge Base, FAQs, RMA tracking, Documentation and Training Portal), expedited response times and communication frequency, priority queue processing for reported issues, patch release assistance and application support, updates to covered software, technical and release bulletins, and quarterly newsletter. Full details of the program are available at: www.vbrick.com/support.	\$0.00	RWVBCARE-PLATINUM	No			
REV	Rev On Prem Subscription. Vbrick Enterprise Video Platform software provides a video platform for managing and accessing Live and On-Demand video. This license includes user and admin portal and reporting functionality. This subscription is priced per user per year and includes customer support. Requires customer provided hardware.	\$35.00	7500-0263-000	Yes			
REV	Rev - Cloud Subscription - User Subscription. Vbrick Enterprise Video Platform software provides a video platform for creating, managing and accessing Live and On-Demand video. Includes user and admin portal and reporting functionality. This subscription is priced per user per year, hosted on Vbrick Cloud and includes customer support. Included per whole increment of 1000 users is 250gb of Cloud video storage (up to 5TB total) and 2500 hours per year of anonymous and SIP recording usage. Named user licenses include cloud and local delivery via separately purchased DMEs.	\$35.00	7500-0281	Yes			
REV	Rev Cloud - Additional Storage. Available only with Rev Standard Cloud Subscription. Provides an additional terabyte of storage per year.	\$3,750.00	7500-0291	Yes			
REV	Rev - Cloud Subscription - 5000 Access Hours per year - Enables anonymous and authenticated access to Live Webcasts, On-Demand video, and SIP recording functionality. Includes 5,000 hours per year of cloud access and CDN delivery. When purchased as a stand-alone option, all anonymous and authenticated viewing and SIP recording usage counts against platform access hour allotment, and includes 125gb of cloud storage. When combined with separately purchased Rev Cloud user subscriptions, provides additional anonymous and SIP recording hours. Hours expire 1 year after purchase.	\$25,000.00	7500-3100-0005	Yes			

REV	Rev - Cloud Subscription - 10000 Access Hours per year - Enables anonymous and authenticated access to Live Webcasts, On-Demand video, and SIP recording functionality. Includes 10,000 hours per year of cloud access and CDN delivery. When purchased as a stand-alone option, all anonymous and authenticated viewing and SIP recording usage counts against platform access hour allotment, and includes 250gb of cloud storage. When combined with separately purchased Rev Cloud user subscriptions, provides additional anonymous and SIP recording hours. Hours expire 1 year after purchase.	\$35,000.00	7500-3100-0010	Yes	
REV	Rev - Cloud Subscription - 50000 Access Hours per year - Enables anonymous and authenticated access to Live Webcasts, On-Demand video, and SIP recording functionality. Includes 50,000 hours per year of cloud access and CDN delivery. When purchased as a stand-alone option, all anonymous and authenticated viewing and SIP recording usage counts against platform access hour allotment, and includes 500gb of cloud storage. When combined with separately purchased Rev Cloud user subscriptions, provides additional anonymous and SIP recording hours. Hours expire 1 year after purchase.	\$81,250.00	7500-3100-0050	Yes	
REV	Rev - Cloud Subscription - 100000 Access Hours per year - Enables anonymous and authenticated access to Live Webcasts, On-Demand video, and SIP recording functionality. Includes 100,000 hours per year of cloud access and CDN delivery. When purchased as a stand-alone option, all anonymous and authenticated viewing and SIP recording usage counts against platform access hour allotment, and includes 1tb of cloud storage. When combined with separately purchased Rev Cloud user subscriptions, provides additional anonymous and SIP recording hours. Hours expire 1 year after purchase.	\$126,000.00	7500-3100-0100	Yes	
REV	Rev - On Prem Subscription - 5000 Access Hours per year - Enables anonymous access to Live Webcasts and On-Demand video. Includes 5,000 hours per year of On Prem Rev access. Must be combined with separately purchased Rev On Prem user licenses. Hours expire 1 year after purchase.	\$25,000.00	7500-3101-0005	Yes	
REV	Rev - On Prem Subscription - 10000 Access Hours per year - Enables anonymous access to Live Webcasts and On-Demand video. Includes 10,000 hours per year of On Prem Rev access. Must be combined with separately purchased Rev On Prem user licenses. Hours expire 1 year after purchase.	\$35,000.00	7500-3101-0010	Yes	
REV	Rev - On Prem Subscription - 50000 Access Hours per year - Enables anonymous access to Live Webcasts and On-Demand video. Includes 50,000 hours per year of On Prem Rev access. Must be combined with separately purchased Rev On Prem user licenses. Hours expire 1 year after purchase.	\$81,250.00	7500-3101-0050	Yes	
REV	Rev - On Prem Subscription - 100000 Access Hours per year - Enables anonymous access to Live Webcasts and On-Demand video. Includes 100,000 hours per year of On Prem Rev access. Must be combined with separately purchased Rev On Prem user licenses. Hours expire 1 year after purchase.	\$126,000.00	7500-3101-0100	Yes	
Support	VBRICK TECHNICAL SUPPORT SERVICE - GOLDPLUS - Vbrick's Gold Technical Support Service offering provides Hardware Warranty (Standard RMA), Software Updates (Minor releases and patches), and Product Support in conjunction with Vbrick channel partners. One year of Gold Service is included in the purchase price of Vbrick products. Full details of the program are available at: www.vbrick.com/support.	\$0.00	VBCARE-GOLDPLUS	No	
Support	VBCARE TECHNICAL SUPPORT SERVICE - PLATINUM COVERAGE - Vbrick's VBCARE Platinum Technical Support Service offering provides Help Desk Support (phone, email, support portal) during business hours and phone support during non-business hours, access to self-service support portal (Case submission, Knowledge Base, FAQs, RMA tracking, Documentation and Training Portal), expedited response times and communication frequency, priority queue processing for reported issues, patch release assistance and application support, updates to covered software, technical and release bulletins, and quarterly newsletter. Full details of the program are available at: www.vbrick.com/support.	\$0.00	VBCARE-PLATINUM	No	
Training	Vbrick Implementation Certification Program - Renewal Subscription. This is a single user annual renewal subscription to this program for a single named user. Subscription term runs 12 months from login. This program is only for implementation partners who wish to become certified on the Vbrick Solution of the Rev and DME products.	\$500.00	PS-TRAIN-ICPREN	No	
Training	Vbrick Implementation Certification Program - Annual Subscription. This is a single user annual subscription to this program for a single named user. Subscription term runs 12 months from login. This program targets implementation partners who wish to become certified on the Vbrick Solution of the Rev and DME products.	\$1,500.00	PS-TRAIN-ICPSUB	No	